Fundraising and Resource Development Minor
(18 credits) (HPFRRDMIN)
Department of Recreation, Park, and Tourism Studies.
Effective for students matriculating summer 2012
Minimum cumulative minor GPA of 2.0 required

Required Courses (5 credits)
- 3 SPH-R 101 Introduction to Resource Development/Fundraising
- 2 SPH-R 201 Annual Giving

Complete two courses in Fundraising and Resource Development (4 credits)
- 2 SPH-R 202 Major Gifts and Planned Giving
- 2 SPH-R 203 Development Services
- 2 SPH-R 301 Capital Campaigns
- 2 SPH-R 303 Development Marketing & Analytical Services
- 2 SPH-R 401 Advanced Planning Giving Techniques, Wills, and Estates

Complete one course in Ethics (3 credits)
- 3 LSTU-L 314 Ethical Dilemmas in the Workplace
- 3 PHIL-P 140 Introduction to Ethics A&H
- 3 REL-R 170 Religion, Ethics, and Public Life A&H

Complete one course in Writing and Public Speaking (3 credits)
- 3 CMCL-C 121 Public Speaking A&H
- 3 CMCL-C 122 Interpersonal Communication S&H
- 3 CMCL-C 228 Arguementation and Public Advocacy S&H
- 3 CMCL-C 229 Ways of Speaking
- 3 ENG-W 231 Professional Writing Skills
- 3 ENG-W 240 Community Service Writing
- 3 ENG-W 270 Argumentative Writing
- 3 ENG-W 350 Advanced Expository Writing
- 3 THTR-T 120 Acting I: Fundamentals of Acting A&H

Complete one course in Social Organization and Behavior (3 credits)
- 3 ANTH-E 105 Culture and Society S&H
- 3 HIST-A 307 American Cultural History
- 3 HIST-A 347 American Urban History
- 3 POLS-Y 105 Introduction to Political Theory
- 3 POLS-Y 308 Urban Politics
- 3 POLS-Y 326 American Social Welfare Policy
- 3 SOC-S 215 Social Change S&H
- 3 SOC-S 217 Social Inequality S&H
- 3 SPEA-V 221 Nonprofit and Voluntary Sector
- 3 SPEA-V 362 Nonprofit Management and Leadership

1Note: An internship (T 499) is strongly recommended.
2Note: Students majoring in the College of Arts and Sciences must earn a minimum grade of C- in each course for the minor, and must complete a minimum of 6 credits at the 300-400 level.

Approved by:

(Signature) (Date)
Coordinator, Fundraising Minor, Department Recreation, Park, & Tourism Studies, PH 133

Note: Students are responsible for checking with their degree-granting school/unit to determine whether this minor may be officially recorded on the transcript. The various schools on the Bloomington campus may limit the number of credit hours outside their school that will count toward a degree. Students should check with an advisor in their school for information about minor rules.